

FACULTY OF MEDICINE

Communication Skills Program (902) 494-8321

# Explanation And Planning In The Medical Interview

Calgary-Cambridge Guide

# **COMMUNICATION PROCESS SKILLS**

# PROVIDE THE CORRECT AMOUNT & TYPE OF INFORMATION FOR THE INDIVIDUAL PATIENT

**Initiate:** summarize to date; determine patient's feelings, ideas, function and expectations (FIFE); set the agenda

Assess patient's starting point: ask for patient's prior knowledge early; discover extent of patient's wish for information

**Chunk and check:** give information in small chunks; check for understanding; use patient's response as a guide on how to proceed

Ask patient what other information would be helpful: (e.g. causation, predicted outcome)

**Give explanation at appropriate times:** avoid giving information or reassurance prematurely; avoid merely giving advice

# AID ACCURATE RECALL & UNDERSTANDING

Organize explanation: divide into discrete sections; develop logical sequence

**Use explicit categorization or signposting:** "There are three important things that I would like to discuss. First, I want to tell you what I think is wrong, second, what tests we should do, and third, what the treatment might be. First, I think you have..."

#### Repeat information and summarize: reinforce

information... "So just to recap, we have decided to treat this as a fungal infection with a cream that you'll apply...and if it's not better in one week, you'll come back to see me again."

Language: use concise, easily understood statements; avoid or explain jargon

#### **Use visual methods of conveying information:** e.g. diagrams, models, written information and instruction

## Check patient's understanding of information given

**or plans made:** ask patient to restate in own words; clarify as necessary... "I've given you a lot of information and I'm concerned that I might not have made it very clear – it would help me if you tell me in your own words what we've agreed on so far so I can make sure we are on the same track."

### INCORPORATE THE PATIENT'S PERSPECTIVE: ACHIEVE A SHARED UNDERSTANDING

#### Relate explanations to patient's illness framework:

to previously elicited feelings, ideas, function and expectations (FIFE)... "You mentioned earlier that you were worried this pain could be a heart attack...I can see why you might have thought that, but in fact, I think it's more likely to be a muscular pain... let me explain why."

#### Provide opportunities & encouragement for patient

**to contribute:** to ask questions, seek clarification or express doubts; respond appropriately... "Yes, that's an important question and I'm glad you asked it. I'll try to answer it for you."

Acknowledge patient's success and praise appropriately: small changes are often the foundation for larger ones. They should be recognised

**Pick up and respond to verbal & non-verbal cues:** (e.g. information overload, distress, need to contribute information or ask questions)... "You look unhappy – is it about the possibility of having surgery?"

Elicit patient's beliefs, reactions and feelings: about information given, decisions, terms used; acknowledge and address where necessary... "I'm not sure how that news has left you feeling."

## ENGAGE IN SHARED DECISION MAKING & PLANS

**Share own thinking:** ideas, thought processes and dilemmas... *"There are two possibilities here which might explain your symptoms – either an ulcer or gallstones. It's not clear from just examining you which it is. I'm trying to decide between two ways forward - we can either just treat it as if it's an ulcer, or we could do some tests first to get a more definite diagnosis."* 

**Involve the patient:** offer suggestions and choices rather than directives; encourage sharing of patient's ideas and suggestions... *"Given what you've said, I think there are two choices available that we ought to consider together..."* 

Explore management options: include information about risks and benefits

#### Ascertain level of involvement that patient wishes:

regarding decision making... "There are several options in the treatment of ..., when to start therapy, which drugs to use, whether to see a specialist. Some patients like to be involved in these decisions and I welcome that – some prefer the doctor to take the lead. What is your preference at the moment?"

#### **Negotiate a mutually acceptable plan:** signpost own position of equipoise or preference regarding options; determine patient's preferences... *"In this particular instance and from a purely medical standpoint given your family history and risk factors, I personally would recommend that you start medication to reduce your blood pressure. But we also need to take your views into account here. How do you feel about...?"*

**Check with patient:** have plans and concerns been addressed? *"Now, can I just check that you are happy with the plan?"* 

### **Managing Patient-Doctor Disagreement**

The patient's views about perceived benefits, barriers and motivations need to be fully elicited if a shared decision is to be reached.

The physician's views about perceived benefits or lack of benefit, risks, barriers and motivations need to be fully explained to the patient.

- Identify points of commonality and difference
- Ensure there is shared understanding of the patient's disease/illness
- Explore a range of potentially acceptable options; signpost your own position of equipoise or preference; offer rationale for this
- Refer to national and international treatment protocols or standards as appropriate

#### Adapted From:

Silverman, J., Kurtz, S., & Draper, J. (2013). *Skills for Communicating With Patients* (3<sup>rd</sup> ed). Oxford: Radcliffe Publishing.